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Beyond borders: India’s Family Offices going global

With 3-4 new UHNIs emerging daily, Indian family offices are rapidly expanding their investments offshore, driven by a desire for regulatory flexibility, reduced volatility, and long-term legacy planning.

Written by [Guest](#)

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India's Ultra-Wealthy Go Global: Family Offices Diversify for Stability and Growth . / Representational Photo (Image Source: Bloomberg)

By **Mahesh Nayak**

India’s ultra-wealthy are expanding [globally](#) at a rapid pace. With 3-4 new ultra high net worth individuals (UHNIs) emerging daily, Indian family offices are diversifying their investments beyond local borders. They’re allocating capital offshore to achieve regulatory flexibility, reduce volatility, and ensure long-term stability, thereby transforming wealth management into a borderless concept.

From private credit markets to niche business acquisitions, [family offices](#) (with a minimum investible surplus of Rs 250-500 crore) are embracing global opportunities. “Offshore investing and the hunt for yield have changed everything,” says Amit Saxena, managing director at Nuvama Private.

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“Around 25-35% of Indian family offices with Rs 500 crore of investible surplus are going global,” said the head at a domestic wealth management firm on condition of anonymity. He adds, “This is driven by a strategic pursuit of risk mitigation and legacy planning, rather than mere capital flight. This select group is leading the charge in redefining wealth management.”

GIFT City structures, liberalised remittance scheme (LRS) strategies, and overseas operating bases are becoming foundational. This capital migration is fostering a more mature mindset. Saxena adds, “When your entire portfolio sits in one market and currency, it’s not just concentration, it’s vulnerability. By going offshore, family offices tap into 96% of global GDP, reducing volatility while positioning for generational preservation.”

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